



2023 SUPPLIER DIVERSITY ANNUAL REPORT & 2024 ANNUAL PLAN

Accelerating A Clean Energy Future

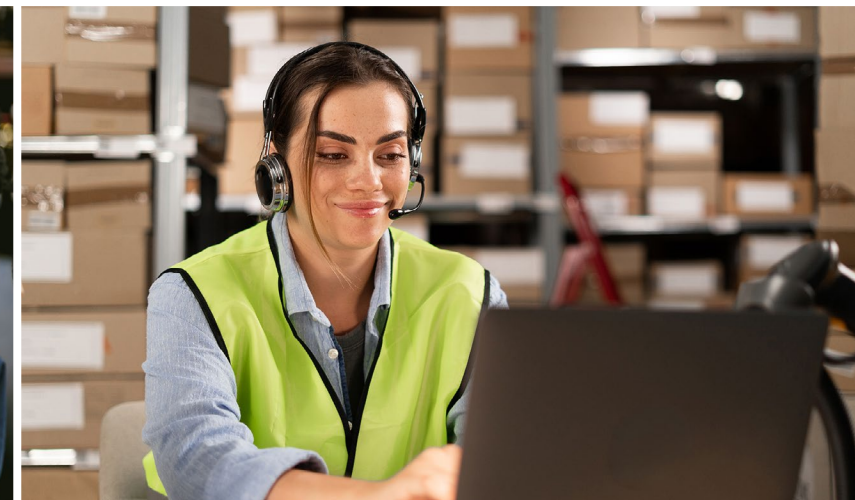


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ACCELERATING A **CLEAN ENERGY FUTURE**



THE COUNTDOWN IS ON

Achieving California's ambitious clean energy goals by 2045 will require urgent, fundamental changes in how the state's entire energy infrastructure is planned and operated. It will depend on developing and expanding emerging technologies, unprecedented innovations and coordination and partnerships among many players to meet electricity demand, which is projected to rise by over 80%. In short, it will require reimagining the electric power industry.

Southern California Edison is on a journey to do just that. We have been focused on leading the transformation of the electric power industry while helping California meet its climate goals and achieve net-zero emissions.

Key to our success will be our continued partnerships with small and diverse businesses. These firms have brought innovative solutions and value to SCE for over 40 years and will be critical to supporting our *Countdown to 2045: Realizing California's Pathway to Net Zero*, which outlines immediate actions necessary to realize the state's 2045 climate objectives.

Diverse suppliers are working with us to upgrade and modernize our grid, build our electric vehicle (EV) infrastructure, make clean energy accessible and reliable and more. Our investments in supplier development, alliances with diverse business community organizations and targeted outreach programs help ensure that diverse firms continue to contribute to these emerging areas while bringing economic benefits and job growth to local communities.

We are committed to ensuring diverse suppliers are on this exciting journey with us. As we work toward accelerating a clean energy future, we remain committed to expanding the participation and inclusion of diverse suppliers.



PRESIDENT & CEO'S MESSAGE

We remain strongly committed to working with diverse suppliers on our clean energy mission and reaching our aspirational goal of 40%+ diverse spend.

Meeting California's ambitious net-zero goal requires bold action. As a leading electric utility focused on accelerating the clean energy transition, SCE is well positioned to support the state in becoming 100% carbon neutral by 2045.

As noted in *Countdown to 2045: Realizing California's Pathway to Net Zero*, significant electrification is necessary to meet the state's climate goals.

By 2045, electricity demand is projected to increase by 80% as 90% of vehicles and 95% of buildings are expected to be electrified. The grid must grow, and new, innovative sources of generation are needed, including offshore wind and carbon capture. As electrification increases, reliable and affordable power will be more important than ever.

While the clean energy transition presents challenges, it also creates exciting opportunities for our small and diverse business partners and drives economic growth in our communities. In fact, it already has.

In 2023, diverse suppliers helped us electrify transportation, strengthen the grid and enhance our operations. For instance, California Forestry & Vegetation Management (pg. 11) performed quality control and assurance in vegetation management and Imperial Electric (pg. 12) helped install EV charging stations.

Our 2023 diverse spend was over \$2.25 billion — the sixth consecutive year we exceeded \$2 billion, representing 38.2% of our total spend. We continued to engage and contract with new diverse suppliers, including 50 first-time direct contractors and 14 subcontractors, and nine of our top 25 suppliers are diverse.

We remain strongly committed to working with diverse suppliers on our clean energy mission and reaching our aspirational goal of 40%+ diverse spend.

As we prepare for what's ahead, we'll create a robust supplier diversity plan that aligns our *Countdown to 2045* roadmap, applies best practices and adjusts our supplier development programs to meet the evolving needs of our customers, communities and team members.

Together, with our stakeholders, including state and community leaders, these collective actions and commitments underscore our dedication to a brighter, cleaner future for the communities we serve.

STEVEN POWELL,
President and Chief Executive Officer
SOUTHERN CALIFORNIA EDISON

2023 SUPPLIER DIVERSITY HIGHLIGHTS

SPEND RESULTS

\$2.25 billion

or 38.32% spent with diverse suppliers



~600

diverse suppliers utilized



\$1.1 million

invested in technical assistance, capacity building and mentoring programs



\$568+ million

diverse subcontracting spend



100%

diverse spend in non-generation fuels



100+ outreach events

sponsored and/or supported



50+ S.T.A.R.*

business education workshops

*Strategies Towards Achieving Results

9

diverse firms among top 25 suppliers

\$5.7 billion

of capital market financings co-managed by 21 diverse firms

Women, Minority, Disabled Veteran, Lesbian, Gay, Bisexual, Transgender and Persons with Disabilities Business Enterprises

2023	\$2.25B	38.32%
2022	\$2.42B	35.42%
2021	\$2.44B	38.05%

Women Business Enterprises

2023	\$0.90B	15.33%
2022	\$1.00B	14.56%
2021	\$1.07B	16.75%

Minority Business Enterprises

2023	\$1.23B	20.89%
2022	\$1.32B	19.32%
2021	\$1.25B	19.54%

Disabled Veteran Business Enterprises

2023	\$115M	1.97%
2022	\$103M	1.51%
2021	\$102M	1.60%

Lesbian, Gay, Bisexual and Transgender Business Enterprises

2023	\$6.7M	0.11%
2022	\$1.6M	0.02%
2021	\$10M	0.17%

Persons with Disabilities Enterprises

2023	\$1.1M	0.02%
2022	N/A	N/A
2021	N/A	N/A

Diverse Subcontracting

2023	\$568M	25.20%
2022	\$632M	26.10%
2021	\$597M	24.48%

The Minority Business Enterprise category reflects spend with African, Asian, Hispanic and Native American business enterprises. Although suppliers can certify across multiple categories, spend is recorded to a single General Order 156 (GO 156) category.

The Diverse Subcontracting percentages are based on total diverse spend.



9.1.1 SUPPLIER DIVERSITY PROGRAM ACTIVITIES DURING 2023

Achieving SCE's diverse spend goals requires collaboration and engagement from our internal and external stakeholders. That's why our procurement, organizational units (OU) and supplier diversity team members work closely together to identify opportunities to expand the inclusion and participation of diverse suppliers in our supply chain.

Throughout 2023, we kept supplier diversity at the forefront with our internal teams and more than 50 diverse business advocacy organizations. Our community partners are an extension of our internal teams and instrumental to our success.

INTERNAL ACTIVITIES

CORPORATE COMMITMENT

At SCE, we believe our strength is derived from diversity, and this belief extends to our supplier network. Our commitment to supplier diversity encompasses the highest levels of our company, including the board of our parent company, Edison International.

To ensure our suppliers reflect the diversity of our service area, we set an annual corporate diverse spend goal as a key performance indicator (KPI). In addition, our executives receive monthly updates to monitor our progress, culminating in a year-end corporate performance evaluation.

In alignment with our commitment, we are updating a comprehensive supplier diversity strategic plan that supports our *Countdown to 2045* and gets us back to our aspirational 40%+ corporate diverse spend target.

GOALS & METRICS

In an effort to meet and exceed our corporate diverse spend goal, we establish annual targets for each of our OUs. We report monthly to our direct stakeholders and quarterly with senior leadership to drive results. In 2023, we:

- Strengthened our OU diverse spend goal forecasting process to align with our corporate diverse spend objectives
- Implemented a metric of 50%+ diverse business participation in our Requests for Proposals (RFP), with monthly reviews held with Procurement leaders, including SCE's chief procurement officer
- Engaged with prime suppliers to drive achievement on their Tier 2 diverse spend pledges
- Validated the status of diverse business certifications monthly and proactively worked with suppliers to renew expiring certifications

INTERNAL PARTNERSHIPS & COLLABORATION

Collaboration among Supplier Diversity and Development (SD&D), Procurement and OU stakeholders is critical to expanding the inclusion and participation of diverse suppliers in our supply chain.

In 2023, SD&D underwent a strategic realignment to enhance these partnerships and better promote diverse suppliers in SCE's procurement opportunities. This change encouraged early stakeholder engagement, strengthened partnerships and increased understanding of future business needs.

During the year, SD&D:

- Actively participated in Procurement senior leadership meetings, category strategy sessions and other team gatherings to leverage upcoming procurement opportunities
- Held quarterly meetings with the leadership of the highest-spending OUs to discuss future contract opportunities
- Actively engaged in bidders' conferences to promote awareness of diverse business inclusion objectives and emphasize the importance of diverse participation
- Encouraged prime suppliers to partner with diverse suppliers for subcontracting opportunities
- Collaborated with the internal data team to ensure access to timely information
- Piloted a contract management program process that included Tier 2 diverse spend performance reviews



SUPPLIER DIVERSITY TOOLS, DATA REPORTS & ANALYTICS

We use various tools, data reports and analytics to track our diverse spend performance, particularly with our high-spend OUs. In keeping with our corporate value of continuous improvement, we regularly review these resources to enhance our reporting processes.

In 2023, we made the following improvements:

- Introduced monthly spend results and analytics and categorized diverse business expenditures according to General Order (GO) 156 criteria
- Developed a new intake form for diverse supplier sourcing in RFP opportunities to enhance efficiencies and increase diverse supplier inclusion

IN 2023, WE KEPT SUPPLIER DIVERSITY AT THE FOREFRONT.

- Implemented process improvement strategies to refine our diverse business sourcing process and increase flexibility and effectiveness
- Introduced additional measures to track expiring diverse business certifications with a focus on suppliers with the highest impact
- Conducted a comprehensive inventory and analysis of all supplier diversity data reports, dashboards and tools to eliminate redundancy and improve the overall quality of information



INTERNAL PROGRAM AWARENESS TRAINING

Throughout the year, the SD&D team increased awareness of our Supplier Diversity Program by sharing supplier diversity goals, performance metrics and opportunities for engagement with Procurement and OU stakeholders.

To help increase diverse suppliers' participation in contract bids, Procurement and OU team members involved in contracting are required to annually complete supplier diversity and GO 156 compliance training.



In 2023, we expanded this online training course to emphasize the impact of supplier diversity on SCE, our customers and our communities. Additionally, it included specifics on how employees can contribute to our diverse spend goals.

To further promote program awareness, SD&D contributed articles to our online newsletter and on social media platforms, highlighting our supplier diversity commitment and achievements. We also engaged Diversity, Equity and Inclusion (DEI) leaders and SCE's diverse Business Resource Groups to support supplier diversity activities.

ADVOCACY & COMMUNITY PARTNERSHIP MEETINGS

We partner with diverse business advocacy and community organizations to share our mutual goal of promoting business opportunities with diverse suppliers. During the year, we shared our core initiatives and business strategy, including our *Countdown to 2045*, our supplier diversity objectives and solicited feedback on how we can improve our Supplier Diversity Program.

In 2023, we held two partnership meetings where nearly 40 diverse business advocacy organizations were represented.

- **Advocacy and Community Organization Sponsorship**

Meeting: SD&D hosted our annual meeting, which provided our sponsored organizations with comprehensive information, including updates on our diverse spend performance, goals and objectives. We reviewed the 2024 sponsorship request process and engaged in an informative Q&A session.

- **Supplier Diversity Advocacy**

Roundtable: SD&D convened a discussion with sponsored organizations and SCE executives, focusing on our long-term business outlook. We shared our *Countdown to 2045* analysis on how to meet California's updated decarbonization goals. SCE leaders from Procurement, Asset Strategy and Planning, SD&D and DEI highlighted their focus areas and offered insights on how advocacy partners can directly support expanding the inclusion of diverse suppliers as we accelerate our clean energy transition with unprecedented electrification. Most importantly, we heard real concerns, challenges and ideas on how to improve our partnerships and contracting processes through an interactive Q&A session.



SUPPLIER DIVERSITY ECONOMIC IMPACT REPORT

The impacts of SCE's Supplier Diversity Program extend far beyond our operations. The program has resulted in significant contributions to local communities in such areas as gross domestic product, job creation, wages earned and taxes.

A commissioned study in 2023 assessed the economic impact of our 2022 supplier diversity activities and revealed that

direct spend with diverse businesses led to over \$3.5 billion in contributions to the U.S. economy, sustained 17,626 jobs with \$1.4 billion in wages and generated over \$450 million in taxes.

This report reaffirms our belief that a robust supplier diversity program plays a pivotal role in the long-term stability and sustainability of our communities. To view the report, go to edison.com/impact.



EXTERNAL ACTIVITIES

ADVOCACY PARTNERSHIPS

We continued to support over 50 diverse business advocacy organizations and participate in 100+ outreach events.

Through these alliances, we are better positioned to identify partnership opportunities, provide technical assistance and capacity building and actively engage with an expansive spectrum of diverse suppliers, enhancing the reach of our program and furthering a diverse and resilient supplier network.

During the year, we participated in conferences, forums, networking events, matchmaking sessions and capabilities and mentorship meetings. We also served on panels, shared RFP opportunities and provided technical assistance to our partners' constituents.

In 2023, SCE supported and partnered with the following diverse business advocacy organizations:

- American Association of Blacks in Energy
- American Indian Chamber of Commerce of California
- Asian Business Association – Los Angeles
- Asian Business Association – Orange County
- Black Business Association – Los Angeles
- Black Chamber of Orange County



- BuildOUT California
- California African American Chamber of Commerce
- California Asian Pacific Chamber of Commerce
- California Hispanic Chamber of Commerce
- Chinese American Construction Professionals
- Congressional Black Caucus Foundation
- Congressional Hispanic Caucus Institute
- Desert Business Association
- Disability:IN
- Diversity Professional
- Edison Electric Institute
- Fresno Metro Black Chamber of Commerce
- Greater Los Angeles African American Chamber of Commerce
- Greater Riverside Hispanic Chamber of Commerce
- Hispanic Coalition of Small Businesses
- Latin Business Association
- Long Beach Gay & Lesbian Chamber of Commerce

- Los Angeles Gay & Lesbian Chamber of Commerce
- Los Angeles Latino Chamber of Commerce
- Multicultural Women Executive Leadership Foundation
- National Association of Minority Contractors of Southern California
- National Association of Women Business Owners – California
- National Association of Women Business Owners – Inland Empire
- National Association of Women Business Owners – Los Angeles
- National Association of Women Business Owners – Orange County



- National Gay & Lesbian Chamber of Commerce
- National Latina Business Women Association – Inland Empire
- National Latina Business Women Association – Los Angeles
- National Minority Supplier Development Council
- National Utilities Diversity Council
- Orange County Hispanic Chamber of Commerce

- Recycling Black Dollars
- Regional Cal Black Chamber – San Fernando Valley
- Riverside County Black Chamber of Commerce
- Sacramento Black Chamber of Commerce
- Southern California Minority Supplier Development Council
- The Greenlining Institute
- Tulare Kings Hispanic Chamber of Commerce
- U.S. Black Chambers, Inc.
- U.S. Hispanic Chamber of Commerce
- U.S. Pan Asian American Chamber of Commerce
- Veterans In Business Network
- Women's Business Enterprise Council – West
- Women's Business Enterprise National Council
- Women Impacting Public Policy
- Wright's Community and Business Development Corporation



TARGETED PROGRAMS EXPANDED THE PARTICIPATION AND INCLUSION OF DIVERSE SUPPLIERS.



TARGETED OUTREACH

During the year, we executed targeted outreach programs to expand the participation and inclusion of diverse suppliers in low-spend areas with a focus on LGBT, disabled veteran and women-of-color businesses. Highlights include:

LGBT Outreach

- Provided sponsorships to five local and national LGBT business advocacy organizations
- Hosted 12 business education workshops on such topics as teaming agreements, back-office capabilities and creating a business plan
- Partnered with BuildOUT California on a Founder's Day program and Golden Pitch Series, which serves as a platform for LGBT businesses and their allied counterparts in construction-related industries
- Served as panelists, presenters and judges during the Los Angeles Gay & Lesbian Chamber of Commerce's (LAGLCC) LGBT Women's Business event, which provided a forum for Los Angeles-based LGBT firms to present and obtain feedback from SCE and other utility partners
- Prepared suppliers for the National Gay & Lesbian Chamber of Commerce (NGLCC) National Conference by hosting a panel discussion on how to create an effective capabilities statement and elevator pitch
- Participated in one-on-one matchmaking sessions, the inaugural Communities of Color (CoCI) Business Pitch Competition and hosted a networking reception at the NGLCC National Conference

Disabled Veterans Outreach

- Continued our partnership with Veterans In Business (VIB) Network by serving on its Corporate Advisory Council, board of directors and in lead roles at the Resource Expo in New Jersey and National Conference in San Diego, where SCE was a title sponsor and SD&D team members participated in tactical networking, speed matchmaking and coaching
- Supported VIB Network's Veteran 2 Veteran mentorship training program, a six-month program that pairs veteran businesses with experienced mentors who help them assess and improve their business strategies and outcomes
- Partnered with VIB Network to host workshops and provide technical assistance support to disabled veteran business enterprises

Women of Color Outreach

- Sponsored and actively participated in the Women's Business Enterprise National Council's (WBENC) Women of Color Program, which is designed to engage, advise and drive the growth of women of color-owned businesses
- Participated and provided support at Asian Business Association – Los Angeles' (ABA-LA) Women's Business Symposium, which highlighted the success of Asian women-owned businesses
- Served as speaker and supported as title sponsor at the Greater Los Angeles African American Chamber of Commerce's (GLAAACC) annual Women in the C-Suite Conference, which focused on trends vital to women's entrepreneurial success
- Sponsored and served as panelists at the National Latina Business Women Association – Inland Empire (NLBWA-IE) Institute's Annual Latina BIZCON event to strengthen the success of Latina entrepreneurs



SUPPLIER DEVELOPMENT

As we focus on new opportunities in clean energy, efficient electrification and building the grid of the future, we remain committed to providing supplier development programs aimed at enhancing diverse suppliers' capabilities and fostering their growth and competitiveness to fulfill future business needs.

In 2023, we invested \$1.1 million in technical assistance and capacity-building programs and revamped our supplier development programs to provide more tailored and effective support.

Our supplier development program, Entrepreneurial Development, Growth and Education, or EDGE, continued to offer business education workshops, mentoring and business scholarships.

Business Education Workshops

Our Strategies Towards Achieving Results (S.T.A.R.) workshops continued to bolster the capabilities of firms aspiring to do business with SCE. In 2023, these workshops attracted 1,155 attendees across 58 sessions. Topics ranged from developing effective subcontracting strategies and identifying new opportunities to navigating the intricacies of securing contracts with utilities and government entities. Attendees also learned about financing options to scale their business operations.





■ Mentorship Program

We revamped our Mentorship Program in 2023 to focus on high-spend areas and those that align with the unique business needs in our *Countdown to 2045*.

This comprehensive program, which will launch in 2024, includes technical assistance, personalized one-on-one procurement sessions and coaching to refine competitive bidding skills. Our goal is to empower diverse suppliers with the tools and resources they need to become more sustainable and contribute to our clean energy initiatives.

In addition to our internal efforts, we also supported and participated in the following mentorship programs conducted by our diverse business advocacy partners, including:

- ABA-LA – Small Business Summer Series
- California Hispanic Chambers of Commerce (CHCC) – Elevate Procurement Symposiums
- Fresno Metro Black Chamber of Commerce (FMBCC) – Small Business Mentorship Program
- GLAAACC – Virtual Mentorship Program
- Multicultural Women Executive Leadership Foundation – Multicultural Entrepreneur Program
- Southern California Minority Supplier Development Council (SCMSDC) – RISE Mentorship Program

- VIB Network – Veteran 2 Veteran Business Mentorship Program
- WBENC – Platinum Supplier Program
- WBENC – Women of Color Program

■ Scholarships

In 2023, we sponsored three entrepreneurs to attend the Multicultural Women Executive Leadership Foundation’s Multicultural Entrepreneur Program in partnership with the USC Marshall School of Business. The program supports multicultural entrepreneurs to develop business and leadership capabilities and create opportunities that cultivate a new wave of diverse, high-quality leaders and companies.



The program ran from June to September with virtual sessions one weekend per month and weekly virtual team meetings. SCE representatives taught a segment on doing business with utility companies and took part in a gala for graduating participants.

BENCHMARKING

SCE engaged in benchmarking activities with other utilities and companies to learn and apply supplier diversity best practices in our operations. We held monthly meetings with our California electric utility peers to exchange ideas, share challenges and discuss high-potential diverse suppliers.

We also participated in quarterly meetings with the joint utilities under GO 156, where we discussed challenges and received feedback from the California Public Utilities Commission (CPUC) and other stakeholders.

As active members of industry and trade organizations, such as the Edison Electric Institute and National Utility Diversity Coalition, we participated in supplier diversity best practices training and discussions on a national scale. These organizations provided us with valuable insights, resources and networking opportunities to enhance our Supplier Diversity Program.

WE INVESTED \$1.1M IN TECHNICAL ASSISTANCE PROGRAMS.



Working with SCE — an organization that truly values diversity and inclusion and gives small and diverse businesses an opportunity to thrive and grow — has been a real pleasure. I’m excited about the positive influence our partnership brings to not only SCE’s operations, but also to the evolution of the vegetation management industry.

Jared Kim,
Chief Operating Officer,
California Forestry & Vegetation Management





Partnering with SCE has been a hugely uplifting experience for our team. Over the years, we have worked on multiple projects and were recently awarded our first contract to install EV chargers throughout Southern California. As a minority business, I commend SCE's commitment to diversity. It's obvious the company's supplier diversity goals are intentional and not just to check a box.

Windell Pascascio Jr.,
President, Imperial Electric Service



9.1.2 SUPPLIER DIVERSITY RESULTS BY ETHNICITY

		Direct ¹	Sub ²	Total \$	%	
1.	Minority Male	African American	\$199,467,257	\$11,906,530	\$211,373,787	3.59%
2.		Asian Pacific American	\$168,038,955	\$43,533,851	\$211,572,806	3.59%
3.		Hispanic American	\$376,332,309	\$177,115,021	\$553,447,329	9.40%
4.		Native American	\$79,501,528	\$11,566,221	\$91,067,748	1.55%
5.		Total Minority Male	\$823,340,048	\$244,121,622	\$1,067,461,671	18.13%
6.	Minority Female	African American	\$36,584,272	\$40,255	\$36,624,527	0.62%
7.		Asian Pacific American	\$22,671,561	\$43,538,967	\$66,210,528	1.12%
8.		Hispanic American	\$27,614,946	\$30,468,724	\$58,083,670	0.99%
9.		Native American	\$1,273,065	\$183,344	\$1,456,408	0.02%
10.		Total Minority Female	\$88,143,844	\$74,231,289	\$162,375,133	2.76%
11.	Total Minority Business Enterprise (MBE)		\$911,483,892	\$318,352,911	\$1,229,836,803	20.89%
12.	Women Business Enterprise (WBE)		\$709,377,807	\$193,132,402	\$902,510,209	15.33%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$5,216,919	\$1,479,339	\$6,696,258	0.11%
14.	Disabled Veteran Business Enterprise (DVBE)		\$60,320,635	\$55,569,416	\$115,890,051	1.97%
15.	Persons with Disabilities Business Enterprise (PDBE)		\$1,094,768	\$0	\$1,094,768	0.02%
16.	8(a)*		\$0	\$0	\$0	0.00%
17.	Total Supplier Diversity Spend		\$1,687,494,021	\$568,534,068	\$2,256,028,089	38.32%
18.	Net Procurement**		\$5,887,087,245			

NOTES:

*8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLTGPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

** Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.

¹ Direct - Means Direct Procurement: when a utility directly procures from a supplier.

² Sub - Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfill its contractual obligation(s).

% - Percentage of Net Procurement.

Totals may not add up due to rounding.

9.1.3 SUPPLIER DIVERSITY PROGRAM EXPENSES

Expense Category	2023
Wages	\$1,094,730
Other Employee Expenses	\$57,872
Program Expenses	\$1,543,460
Reporting Expenses	\$376,328
Training Expenses	\$4,000
Consultant Expenses	\$111,034
Other Expenses	\$0
TOTAL	\$3,187,424

9.1.4 PROGRESS IN MEETING OR EXCEEDING SET GOALS

In 2023, SCE achieved 38.32% of our total procurement spend with diverse suppliers. This represented the sixth consecutive year that SCE’s diverse supplier spend was over \$2 billion and 15th year in a row that we have exceeded the CPUC’s established total diverse supplier spend percentage goal.

Our continued focus on supplier diversity and development led to several achievements during the year:

- Total diverse supplier spend reached more than \$2.25 billion
- Increased dollars spent with LGBT business enterprises by over \$5 million from 2022
- Increased African American business enterprise spend by over \$3 million from 2022
- Increased dollars spent with disabled veteran business enterprises by approximately \$12 million over 2022
- 50 new Tier 1 (direct) diverse suppliers
- 14 new Tier 2 (subcontractor) diverse suppliers

9.1.4 SUPPLIER DIVERSITY RESULTS COMPARED TO SET GOALS

Category	2023 Results	2023 Goals
Minority Male Business Enterprise	18.13%	0.00%
Minority Female Business Enterprise	2.76%	0.00%
Minority Business Enterprise (MBE)	20.89%	15.00%
Women Business Enterprise (WBE)	15.33%	5.00%
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.11%	1.00%
Disabled Veteran Business Enterprise (DVBE)	1.97%	1.50%
Persons with Disabilities Business Enterprise (PDBE)	0.02%	N/A
TOTAL	38.32%	22.50%

% - Percentage of Net Procurement.
 2023 Goals represent diverse spend targets under General Order 156.
 Totals may not add up due to rounding.



9.1.5 PRIME CONTRACTORS’ UTILIZATION OF DIVERSE SUBCONTRACTORS

Subcontracting is often the entry portal for diverse suppliers interested in doing business with SCE. Therefore, we strongly encourage our prime suppliers to subcontract with diverse suppliers. This helps to familiarize them with our contracting, safety and business standards while also supporting their growth and development.

We advise prime suppliers to set diverse subcontracting spend pledges and report diverse business subcontracting spend monthly. For our top spend suppliers, we provide feedback, coaching and discuss their Tier 2 diverse spend progress and opportunities at monthly performance meetings.

Despite these efforts, we saw a 10% decrease in our subcontracting spend from 2022.

DIVERSE SUPPLIERS WILL HELP US BUILD A MORE RESILIENT, RELIABLE GRID.



It’s been a privilege to partner with SCE. As a prime contractor, we embrace the company’s supplier diversity commitment and strive to collaborate with diverse subcontracting firms in our work to provide safe, reliable and sustainable utility infrastructure services. Additionally, we are proud to work with SCE on its clean energy journey that will create a better tomorrow for generations to come.”

Matt Asplundh,
 CEO, Asplundh



9.1.5 SUMMARY OF PRIME CONTRACTORS' UTILIZATION OF DIVERSE SUBCONTRACTORS

	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Other 8(a)*	TOTAL SUPPLIER DIVERSITY SPEND
Direct ¹ \$	\$823,340,048	\$88,143,844	\$911,483,892	\$709,377,807	\$5,216,919	\$60,320,635	\$1,094,768	\$0	\$1,687,494,021
Sub ² \$	\$244,121,622	\$74,231,289	\$318,352,911	\$193,132,402	\$1,479,339	\$55,569,416	\$0	\$0	\$568,534,068
TOTAL \$	\$1,067,461,671	\$162,375,133	\$1,229,836,803	\$902,510,209	\$6,696,258	\$115,890,051	\$1,094,768	\$0	\$2,256,028,089
Direct %	13.99%	1.50%	15.48%	12.05%	0.09%	1.02%	0.02%	0.00%	28.66%
Sub %	4.15%	1.26%	5.41%	3.28%	0.03%	0.94%	0.00%	0.00%	9.66%
TOTAL %	18.13%	2.76%	20.89%	15.33%	0.11%	1.97%	0.02%	0.00%	38.32%

Net Procurement**	\$5,887,087,245	* 8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).		** Net Procurement includes purchase orders, non-purchase orders, and credit card dollars. ¹ Direct - Means Direct Procurement: when a utility directly procures from a supplier. ² Sub - Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfill its contractual obligation(s). % - Percentage of Net Procurement. Totals may not add up due to rounding.	
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9.1.6 SUPPLIER DIVERSITY COMPLAINTS RECEIVED AND CURRENT STATUS

SCE did not receive any formal complaints in 2023 regarding our Supplier Diversity Program.

9.1.7 EFFORTS TO RECRUIT DIVERSE SUPPLIERS IN LOW-UTILIZATION CATEGORIES

We are committed to increasing our spending with diverse suppliers in areas where they are underrepresented, such as legal and financial services, and have made it a priority to identify diverse businesses that can provide these services.

We have made progress over the years and will continue to conduct outreach efforts and monitor our sourcing needs to help us further improve in these areas and other low-utilization categories as we accelerate the transition to a clean energy future.

FINANCIAL SERVICES

Throughout 2023, we remained steadfast in our efforts to work with diverse firms across all financial services areas, including investment banking, commercial banking, investment management, accounting, auditing and consulting.

Our achievements included:

- Engaging a total of 21 diverse firms as co-managers on \$5.7 billion of capital market financings, with over \$6.4 million of total underwriting fees paid to these firms (details of these transactions are summarized in the following table)
- Issuing \$733.3 billion of commercial paper through a diverse firm
- Investing \$173.1 million in money market securities through two diverse firms
- Executing \$98 million of investment fund equity trades through diverse brokers
- Managing approximately \$1.5 billion of trust assets by seven diverse firms

- Maintaining \$22.2 million of deposits with four banks designated as Minority Depository Institutions by the Federal Deposit Insurance Corporation (FDIC)
- Including a diverse firm to conduct a review of eligible projects and allocation/impact report for sustainability bonds

We continued to stress the importance of diversity with our investment firms and are pleased with their commitment to diversity and inclusion.

Type of Transaction	Amount (millions)	Number of Diverse Firms	Role	% Allocated to Each Firm
SCE Debt	\$1,200	8	Co-managers	2.5%
EIX Debt	\$500	5	Co-managers	2.0%
Securitization Debt	\$775	4	Co-managers	3.8%
EIX Debt	\$600	3	Co-managers	3.3%
SCE Debt	\$1,100	8	Co-managers	2.5%
SCE Debt	\$550	6	Co-managers	3.3%
SCE Pref	\$550	7	Co-managers	1.7%
EIX Debt	\$450	3	Co-managers	3.3%

LEGAL SERVICES

SCE's Law Department is committed to engaging with diverse law firms to provide high-quality legal services in various practice areas.

In 2023, we spent \$4.2 million with diverse firms, which accounted for 7.3% of our total outside legal spending. This was a lower percentage from 2022 due to wildfire litigation expenses. These firms provided legal services in claims and commercial litigation, regulatory, labor and environmental law, among others.

The department continued to financially support associations focused on ethnic diversity in the profession, such as the John M. Langston Bar Association of Los Angeles, the California Minority Counsel Program, California Change Lawyers and the Association of Corporate Counsel Diversity Committee. SCE also remained active in the Leadership Council on Legal Diversity (LCLD), which comprises over 300 corporate chief legal officers and law firm managing partners who strive to create a more inclusive and diverse legal profession, and sponsored an LCLD fellow.

The Law Department is committed to increasing diversity in the legal profession by sponsoring events and projects that encourage diverse high school students to pursue a career in law. Activities in 2023 included:

- Participating in Street Law's Legal Diversity Pipeline Program, where we taught and inspired high school students through a First Amendment case study and an essay contest with scholarships
- Volunteering as scorers for the mock trial virtual competition by the Constitutional Rights Foundation, where we helped middle- and high-school students learn about our judicial system
- Funding a scholarship for a first-year law student through the California Bar Foundation, which supports diverse law students

Pursuant to the CPUC executive director's Dec. 15, 2006 letter to utilities, SCE is also providing in our GO 156 report the following information: For 2023, SCE spent \$1.5 million on a diverse legal firm that is not yet CPUC certified. Of the top 10 law firms providing services in 2023, one firm was a certified diverse legal firm. Regarding the nine other firms, SCE spent \$20.4 million on these majority law firms where work was performed by diverse attorneys or paralegals within these firms.

OTHER EMERGING AREAS OF SPEND

SCE continuously explores new opportunities for diverse suppliers to participate in high-spend categories. We have made progress in areas such as wildfire mitigation (vegetation management/line clearing) and transportation electrification, where in 2023, we achieved approximately 53% and 40% diverse spend, respectively.

9.1.9 SUPPLIER DIVERSITY ACTIVITIES AND PROGRESS IN POWER (ENERGY) PROCUREMENT

Engaging with diverse businesses in energy procurement remained a top priority in 2023. While the structure of the energy commodity markets does not encourage broad participation by smaller entities (diverse or otherwise), SCE nonetheless seeks such opportunities as they arise.

These structural challenges include capital/credit requirements that present significant challenges to smaller firms of all ownership types and structures, a focus on capital-intensive projects in recent procurement directives, development challenges that require seemingly ever-greater capital and financing capacity to see projects through to fruition and consolidation in the independent power producer industry.

In addition, in 2023, our counterparties reported approximately \$4.2 million of spending with diverse subcontractors. While this secondary spending does not meet GO 156 requirements, it does support the diverse business ecosystem in the California energy markets and is indicative of SCE's commitment to supporting diverse businesses through the economic supply chain while encouraging a robust marketplace to engage and succeed.

SUPPLIER DIVERSITY IS A KEY PART OF OUR *COUNTDOWN TO 2045*.



"We started working with SCE as a contractor with less than 10 employees. Partnering with SCE has enabled our company to grow and today, we have over 200 employees. It's been especially rewarding to help SCE modify its growing EV fleet and support the company's clean energy goals by 2045. I'm proud of what we've been able to achieve together."

Rick Albertini,
President & CEO, Phenix Enterprises



9.1.9 SUPPLIER DIVERSITY RESULTS IN POWER (ENERGY) PROCUREMENT

			Direct Power Purchases \$	Direct Fuels for Generation \$		Totals \$ ¹			% ²
			Renewable and Non-Renewable Power Products	Diesel	Natural Gas	Direct ³	Sub	Total \$ ⁴	
1.	Minority Male	African American	\$0	\$0	\$0	\$0	\$431,594	\$431,594	0.01%
2.		Asian Pacific American	\$0	\$0	\$0	\$0	\$8,006	\$8,006	0.00%
3.		Hispanic American	\$0	\$9,111,181	\$0	\$9,111,181	\$536,393	\$9,647,575	0.19%
4.		Native American	\$0	\$0	\$0	\$0	\$32,080	\$32,080	0.00%
5.		Total Minority Male	\$0	\$9,111,181	\$0	\$9,111,181	\$1,008,073	\$10,119,254	0.20%
6.	Minority Female	African American	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
7.		Asian Pacific American	\$0	\$0	\$6,007,127	\$6,007,127	\$0	\$6,007,127	0.12%
8.		Hispanic American	\$0	\$0	\$0	\$0	\$58,699	\$58,699	0.00%
9.		Native American	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
10.		Total Minority Female	\$0	\$0	\$6,007,127	\$6,007,127	\$58,699	\$6,065,826	0.12%
11.	Total Minority Business Enterprise (MBE)		\$0	\$9,111,181	\$6,007,127	\$15,118,308	\$1,066,772	\$16,185,080	0.32%
12.	Women Business Enterprise (WBE)		\$24,233,915	\$0	\$19,818	\$24,253,733	\$3,045,892	\$27,299,625	0.08%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$0	\$0	\$0	\$0	\$0	\$0	0.00%
14.	Disabled Veteran Business Enterprise (DVBE)		\$0	\$0	\$0	\$0	\$42,196	\$42,196	0.00%
15.	Persons with Disabilities Business Enterprise (PDBE)		\$0	\$0	\$0	\$0	\$40,464	\$40,464	0.00%
16.	8(a) ⁵		\$0	\$0	\$0	\$0	\$0	\$0	0.00%
17.	Total Supplier Diversity		\$24,233,915	\$9,111,181	\$6,026,945	\$39,372,041	\$4,195,324	\$43,567,365	0.85%
18.	Net Power Procurement		\$5,107,673,813						
19.	Net Direct Power Purchases		\$4,179,006,820						
20.	Net Direct Fuels for Generation		\$928,666,993						

¹Excludes purchases from the California Independent System Operator (CAISO), other utilities, federal entities, state entities, municipalities and cooperatives.

²% - Percentage of Net Procurement.

³Includes Direct Power Purchases and Direct Fuels for Generation.

⁴"Total" does not include pre-commercial development (COD) subcontracting values.

⁵ 8(a) - Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13). Public version excludes Nuclear spend.

⁶Totals exclude GHG Auction and Sales in addition to (1) exclusions.



9.1.11 SUPPLIER DIVERSITY ACTIVITIES AND PROGRESS IN FUEL PROCUREMENT

SCE achieved 100% participation by diverse suppliers in fuels for liquefied petroleum gas (LPG) non-generation.

In partnership with our business advocacy organizations, SCE conducted outreach via business matchmaking and networking events to reach diverse suppliers for future fuel procurement opportunities.



9.1.11 SUPPLIER DIVERSITY RESULTS IN FUEL PROCUREMENT

			Natural Gas \$		LPG \$ ¹		Totals \$ ²			% ³
			Short Term	Long Term	Short Term	Long Term	Total Natural Gas	Total LPG	Total \$	
1.	Minority Male	African American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
2.		Asian Pacific American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
3.		Hispanic American	\$0	\$0	\$0	\$1,916,104	\$0	\$1,916,104	\$1,916,104	100.00%
4.		Native American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
5.		Total Minority Male	\$0	\$0	\$0	\$1,916,104	\$0	\$1,916,104	\$1,916,104	100.00%
6.	Minority Female	African American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
7.		Asian Pacific American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
8.		Hispanic American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
9.		Native American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
10.		Total Minority Female	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
11.	Total Minority Business Enterprise (MBE)		\$0	\$0	\$0	\$1,916,104	\$0	\$1,916,104	\$1,916,104	100.00%
12.	Women Business Enterprise (WBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
14.	Disabled Veteran Business Enterprise (DVBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
15.	Persons with Disabilities Business Enterprise (PDBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
16.	Other 8(a) ⁴		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
17.	Total Supplier Diversity		\$0	\$0	\$0	\$1,916,104	\$0	\$1,916,104	\$1,916,104	100.00%
18.	Net Fuel Procurement		\$1,916,104							
19.	Net Natural Gas Procurement		\$0							
20.	Net LPG Procurement		\$1,916,104							

NOTES:
Short Term: The term of the deal is no longer than one calendar month.
Long Term: The term of the deal is greater than one calendar month but less than one calendar year.
¹ LPG - Liquefied Petroleum Gas
² Excludes purchases from the CAISO, other utilities, federal entities, state entities, municipalities and cooperatives.
³ % - Percentage of Net Fuel Procurement
⁴ 8(a) - Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

2024 **ANNUAL PLAN**



CHIEF PROCUREMENT OFFICER'S MESSAGE



To achieve California's 2045 decarbonization goals, it's imperative that we continue to take a leadership role in expanding the participation and inclusion of diverse suppliers.

As SCE's chief procurement officer, I am deeply committed to driving our 2024 Supplier Diversity Annual Plan as we remain

focused on achieving a cleaner, more sustainable energy future.

My extensive tenure in various leadership roles at SCE has provided me with a thorough understanding of our day-to-day operations, where our business is growing and how supplier diversity is a core business practice.

We have made considerable strides in advancing supplier diversity through our procurement efforts, consistently surpassing the CPUC's diverse spend target.

As we accelerate our clean energy future, employ emerging technologies and face challenges head on, we will develop innovative strategies and solutions that further expand DEI and supplier diversity.

Looking ahead to 2024 and beyond, our focus will be on creating and executing our "back to 40%+" diverse spend strategy, expanding inclusion throughout our supply chain and building a pipeline of diverse suppliers in major spend areas.

These initiatives are foundational to our success, while nurturing sustainable businesses and creating economic benefits in our diverse communities.

From distribution line construction and vegetation management to targeted undergrounding and transportation electrification, SCE will continue to include diverse firms in contract bidding opportunities and invest in their development and competitiveness.

To achieve California's 2045 decarbonization goals, it's imperative that we continue to take a leadership role in expanding the participation and inclusion of diverse suppliers.

Working together with our internal and external partners, we will continue to build a more inclusive supplier network.

A handwritten signature in black ink that reads "Mike Marelli". The signature is fluid and cursive, with a period at the end.

MIKE MARELLI,
*Vice President of Operational Services
and Chief Procurement Officer*
SOUTHERN CALIFORNIA EDISON

10.1.1 SUPPLIER DIVERSITY SHORT-, MID- AND LONG-TERM PROCUREMENT GOALS

SCE establishes an annual corporate goal for diverse business spend based on historical data and forecasted spend. SCE is committed to exceeding spend targets set forth by GO 156. SCE also establishes specific spend goals by organizational unit.

	Short-Term 2024						Mid-Term 2026						Long-Term 2028					
PRODUCTS	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Total Supplier Diversity Goal	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Total Supplier Diversity Goal	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Total Supplier Diversity Goal
Subtotal	15.00%	5.00%	1.50%	1.50%	N/A*	23.00%	15.00%	5.00%	1.50%	1.50%	N/A*	23.00%	15.00%	5.00%	1.50%	1.50%	N/A*	23.00%
SERVICES	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Total Supplier Diversity Goal	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Total Supplier Diversity Goal	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	Total Supplier Diversity Goal
Subtotal	15.00%	5.00%	1.50%	1.50%	N/A*	23.00%	15.00%	5.00%	1.50%	1.50%	N/A*	23.00%	15.00%	5.00%	1.50%	1.50%	N/A*	23.00%
TOTAL	15.00%	5.00%	1.50%	1.50%	N/A*	23.00%	15.00%	5.00%	1.50%	1.50%	N/A*	23.00%	15.00%	5.00%	1.50%	1.50%	N/A*	23.00%

*N/A – Pursuant to D.22-04-035, the Commission will establish target spend goals for utilities’ PDBE procurement spend. Upon establishing the PDBE goals, SCE will incorporate them into our supplier diversity target procurement goals.





10.1.2 SUPPLIER DIVERSITY PROGRAM ACTIVITIES PLANNED FOR 2024

As we prepare for the challenges and opportunities in achieving California's carbon-neutral goal, we will rely on our diverse suppliers to help us execute our clean energy initiatives and build a more resilient and reliable grid.

We are committed to exceeding the CPUC's spend targets and supporting the growth and development of diverse businesses to reach our aspirational goal of 40%+ diverse supplier spend.

In 2024, our supplier diversity strategy will focus on:

- Developing a results-driven, long-term vision and strategy for supplier diversity that aligns with *Countdown to 2045*
- Improving enterprise wide collaboration across executives, procurement and OU partners to implement metrics-driven best practices
- Driving continuous improvement projects and implementing solutions to maximize diverse spend opportunities across all business units and functions
- Refreshing and improving outcomes of supplier development programs to reflect changes and challenges in a dynamic marketplace for new and emerging diverse suppliers
- Strengthening collaboration with our diverse supplier advocacy and business partners to focus on identifying, building and developing a diverse supplier pipeline with a focus on highest-spend categories

PLANNED INTERNAL ACTIVITIES

We will work closely with internal stakeholders and execute programs that will help us increase the inclusion of diverse suppliers in our supplier base. Our planned internal activities in 2024 include:

- Launching a Supplier Diversity Ambassadors Program to identify supplier diversity champions throughout the company
- Conducting an analysis on the increased spend expected from *Countdown to 2045* initiatives and the Procurement Category Strategy Roadmap to inform SD&D priorities
- Embedding a dedicated supplier diversity business partner with each Procurement team for more proactive and strategic communications and collaboration
- Identifying longer-term strategies and targets to achieve a sustainable 40%+ diverse spend goal for our largest-spending OUs and high-spend categories
- Organizing road shows to educate a broader employee base on the benefits of working with diverse suppliers and increase visibility of SCE's supplier diversity goals, benefits and best practices
- Enhancing the accessibility and functionality of internal tools and databases to identify and support diverse suppliers
- Continuing to employ procurement metrics and results that drive diverse supplier inclusion

PLANNED EXTERNAL ACTIVITIES

As we accelerate our clean energy future, we are committed to diverse supplier outreach, development and procurement aligned with our corporate goals and *Countdown to 2045*.

Our planned external activities in 2024 include:

Outreach

- Continue to sponsor and engage in our diverse supplier advocacy partners' outreach events with a targeted focus on identifying diverse firms for SCE's diverse supplier pipeline
- Host advocacy partners roundtable meetings with SCE leaders to discuss goals, challenges and solutions
- Implement targeted outreach efforts, particularly in low-utilization and high-spend areas

Development

- Improve and continue to offer our STAR workshops and provide business scholarships
- Launch our revamped Mentorship Program targeting prospective suppliers aligned with our Procurement Category Strategy Roadmap
- Continue to support and shape various mentorship programs offered by our partner advocacy organizations
- Explore cross-industry collaborative development program opportunities to address barriers for diverse suppliers

Inclusion

- Relaunch SCE's "Meet the Primes" outreach initiatives to connect prime contractors with Tier 2 diverse business partners and boost our investment in these sectors
- Convene and facilitate targeted one-on-one meetings among Procurement, project managers and diverse suppliers, especially in high-spend and emerging areas
- Establish an efficient method for sharing advance RFP notifications with diverse business advocacy partners and diverse suppliers

Communications

- Expand our Supplier Diversity Program's presence on social media and various digital platforms
- Share updates, resources and insights with utility and industry partners
- Implement an ongoing communication structure with our advocacy and other community partners

AT SCE, OUR STRENGTH
IS DERIVED FROM
DIVERSITY.



Our collaboration with SCE has been instrumental in building avenues for increased utilization of LGBT-owned and certified firms. We have had several listening sessions with SCE to not only assess barriers to doing business with LGBT firms, but develop meaningful strategies that will be effective in building relationships and connectivity based on experience, qualifications and capacity. We look forward to continuing our work with SCE.

Paul Pendergast,
President, BuildOUT California



10.1.3 PLANS FOR RECRUITING DIVERSE SUPPLIERS IN LOW-UTILIZATION CATEGORIES

To increase the diversity of suppliers in areas where there is low participation, we plan to:

- Collaborate with Procurement and internal partners to leverage the Procurement Category Strategy Roadmap and identify upcoming direct and subcontracting opportunities in low-utilization areas
- Increase our engagement with diverse business advocacy partners and other industry-specific organizations to expand our search efforts for diverse suppliers
- Host commodity-specific procurement opportunity events for these spend areas

A low-utilization area for all utilities continues to be with LGBT businesses. To increase spend with LGBT firms, we plan to:

- Convene an LGBT working group and conduct meetings with internal and external advocates from Local Public Affairs, Corporate Communications, Customer Service, Lighthouse (our LGBTQ business resource group) as well as SCE executives, elected officials and other LGBT leaders and allies to discuss business opportunities and challenges
- Expand our partnership and outreach efforts with LGBT business advocacy organizations to identify businesses within their memberships that align with SCE's procurement needs
- Strategically review the capabilities of LGBT suppliers in the CPUC's Supplier Clearinghouse database and identify firms that can potentially provide goods and services to SCE
- Partner with our internal Procurement team to facilitate more one-on-one meetings with LGBT suppliers
- Host a "Meet the Primes" event to connect LGBT firms with prime suppliers for subcontracting opportunities
- Include LGBT businesses in our Mentorship Program
- Leverage contacts with other utilities to identify qualified LGBT suppliers

10.1.4 PLANS FOR RECRUITING DIVERSE SUPPLIERS WHERE UNAVAILABLE

In the more challenging and historically impenetrable diverse spend areas, we will broaden our internal and external strategies to cultivate a diverse supplier pipeline.

This involves:

- Increasing collaboration with internal stakeholders for early identification of procurement opportunities
- Expanding our diverse supplier search networks to include additional national databases and resources to identify and engage with new diverse suppliers
- Leveraging our alliances with peer utilities and industry groups to promote the growth of diverse suppliers in these sectors

10.1.5 PLANS FOR ENCOURAGING PRIME CONTRACTORS TO SUBCONTRACT WITH DIVERSE SUPPLIERS

SCE will continue to actively engage with prime suppliers to increase subcontracting with diverse firms. We plan to organize "Meet the Primes" events and other forums to create opportunities for prime contractors to connect directly with diverse suppliers.

Additionally, we will invite our prime suppliers to participate in business advocacy partner matchmaking events to help them identify potential diverse suppliers. We will also continue to offer supplier development and technical assistance programs to help diverse suppliers meet prime contractors' requirements.

Furthermore, we plan to continue to enhance prime suppliers' accountability by monitoring their diverse subcontracting spend performance and identifying opportunities for improvement.

10.1.6 PLANS FOR COMPLYING WITH SUPPLIER DIVERSITY PROGRAM GUIDELINES

SCE will continue to comply with GO 156 Supplier Diversity Program standards established by the CPUC in accordance with Public Utilities Code Section 8283(c).

ATTACHMENTS

9.1.2 SUPPLIER DIVERSITY DIRECT PROCUREMENT RESULTS BY PRODUCT AND SERVICE CATEGORIES

				Product		Service		Total	
				\$	%	\$	%	\$	%
1.	Minority Male	African American	Direct	\$68,691,444	1.17%	\$130,775,813	2.22%	\$199,467,257	3.39%
2.		Asian Pacific American	Direct	\$42,700,920	0.73%	\$125,338,035	2.13%	\$168,038,955	2.85%
3.		Hispanic American	Direct	\$49,936,090	0.85%	\$326,396,219	5.54%	\$376,332,309	6.39%
4.		Native American	Direct	\$22,804	0.00%	\$79,478,724	1.35%	\$79,501,528	1.35%
5.		Total Minority Male	Direct	\$161,351,257	2.74%	\$661,988,791	11.24%	\$823,340,048	13.99%
6.	Minority Female	African American	Direct	\$0	0.00%	\$36,584,272	0.62%	\$36,584,272	0.62%
7.		Asian Pacific American	Direct	\$27,201	0.00%	\$22,644,360	0.38%	\$22,671,561	0.39%
8.		Hispanic American	Direct	\$1,966,507	0.03%	\$25,648,439	0.44%	\$27,614,946	0.47%
9.		Native American	Direct	\$2,520	0.00%	\$1,270,545	0.02%	\$1,273,065	0.02%
10.		Total Minority Female	Direct	\$1,996,228	0.03%	\$86,147,616	1.46%	\$88,143,844	1.50%
11.	Total Minority Business Enterprise (MBE)		Direct	\$163,347,485	2.77%	\$748,136,407	12.71%	\$911,483,892	15.48%
12.	Women Business Enterprise (WBE)		Direct	\$44,392,522	0.75%	\$664,985,285	11.30%	\$709,377,807	12.05%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Direct	\$0	0.00%	\$5,216,919	0.09%	\$5,216,919	0.09%
14.	Disabled Veteran Business Enterprise (DVBE)		Direct	\$278,202	0.00%	\$60,042,433	1.02%	\$60,320,635	1.02%
15.	Persons with Disabilities Business Enterprise (PDBE)		Direct	\$0	0.00%	\$1,094,768	0.02%	\$1,094,768	0.02%
16.	8(a)*		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
17.	Total Supplier Diversity Spend		Direct	\$208,018,209	3.53%	\$1,479,475,812	25.13%	\$1,687,494,021	28.66%
18.	Net Procurement					\$5,887,087,245			
19.	Net Product Procurement					\$1,236,520,617			
20.	Net Service Procurement					\$4,650,566,627			
21.	Total Number of Diverse Suppliers that Received Direct Spend					325			

NOTES:

* 8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13)

** Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.
Direct - Means Direct Procurement: when a utility directly procures from a supplier.
% - Percentage of Net Procurement.
Totals may not add up due to rounding.

9.1.2 SUPPLIER DIVERSITY SUBCONTRACTOR PROCUREMENT RESULTS BY PRODUCT AND SERVICE CATEGORIES

				Product		Service		Total	
				\$	%	\$	%	\$	%
1.	Minority Male	African American	Sub	\$12	0.00%	\$11,906,518	0.20%	\$11,906,530	0.20%
2.		Asian Pacific American	Sub	\$120,076	0.00%	\$43,413,775	0.74%	\$43,533,851	0.74%
3.		Hispanic American	Sub	\$54,912,565	0.93%	\$122,202,455	2.08%	\$177,115,021	3.01%
4.		Native American	Sub	\$89,873	0.00%	\$11,476,347	0.19%	\$11,566,221	0.20%
5.		Total Minority Male	Sub	\$55,122,527	0.94%	\$188,999,095	3.21%	\$244,121,622	4.15%
6.	Minority Female	African American	Sub	\$0	0.00%	\$40,255	0.00%	\$40,255	0.00%
7.		Asian Pacific American	Sub	\$26,842,601	0.46%	\$16,696,366	0.28%	\$43,538,967	0.74%
8.		Hispanic American	Sub	\$1,998,888	0.03%	\$28,469,835	0.48%	\$30,468,724	0.52%
9.		Native American	Sub	\$0	0.00%	\$183,344	0.00%	\$183,344	0.00%
10.		Total Minority Female	Sub	\$28,841,489	0.49%	\$45,389,800	0.77%	\$74,231,289	1.26%
11.	Total Minority Business Enterprise (MBE)		Sub	\$83,964,016	1.43%	\$234,388,896	3.98%	\$318,352,911	5.41%
12.	Women Business Enterprise (WBE)		Sub	\$58,645,900	1.00%	\$134,486,503	2.28%	\$193,132,402	3.28%
13.	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		Sub	\$7,449	0.00%	\$1,471,890	0.03%	\$1,479,339	0.03%
14.	Disabled Veteran Business Enterprise (DVBE)		Sub	\$15,674,030	0.27%	\$39,895,385	0.68%	\$55,569,416	0.94%
15.	Persons with Disabilities Business Enterprise (PDBE)		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
16.	8(a)*		Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
17.	Total Supplier Diversity Spend		Sub	\$158,291,395	2.69%	\$410,242,673	6.97%	\$568,534,068	9.66%
18.	Net Procurement**					\$5,887,087,245			
19.	Net Product Procurement					\$1,236,520,617			
20.	Net Service Procurement					\$4,650,566,627			

NOTES:

*8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBTPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

** Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.
 Sub - Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor.
 % - Percentage of Net Procurement.
 Totals may not add up due to rounding.

9.1.2 SUPPLIER DIVERSITY RESULTS BY STANDARD INDUSTRIAL CLASSIFICATION (SIC) CODES

SIC Code		African American		Asian Pacific American		Hispanic American		Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total Supplier Diversity Spend	Total Procurement
		Male	Female	Male	Female	Male	Female	Male	Female								
07. Agricultural Services	\$ %	\$0 0.00%	\$0 0.00%	\$4,437 0.00%	\$1,930,429 0.54%	\$93,945,923 26.19%	\$40,958 0.01%	\$1,048,709 0.29%	\$0 0.00%	\$96,970,456 27.04%	\$80,955,354 22.57%	\$0 0.00%	\$12,021,625 3.35%	\$0 0.00%	\$0 0.00%	\$189,947,436 52.96%	\$358,658,905
15. General Business Contractors	\$ %	\$218,510 0.07%	\$2,237 0.00%	\$1,033,730 0.33%	\$0 0.00%	\$77,195,161 24.56%	\$9,659,916 3.07%	\$23,466,654 7.47%	\$15,923 0.01%	\$111,592,130 35.50%	\$53,392,610 16.99%	\$4,014,568 1.28%	\$4,780,147 1.52%	\$0 0.00%	\$0 0.00%	\$173,779,455 55.29%	\$314,331,497
16. Heavy Construction Other Than Building Construction Contractors	\$ %	\$84,328,829 6.02%	\$0 0.00%	\$46,323,578 3.31%	\$4,876,754 0.35%	\$134,572,583 9.60%	\$12,160,569 0.87%	\$45,174,010 3.22%	\$36,052 0.00%	\$327,472,375 23.37%	\$479,329,062 34.21%	\$1,930,253 0.14%	\$68,239,465 4.87%	\$0 0.00%	\$0 0.00%	\$876,971,155 62.59%	\$1,401,151,680
17. Special Trade Contractors	\$ %	\$6,214 0.01%	\$1,194 0.00%	\$45,126 0.07%	\$8 0.00%	\$3,945,836 5.83%	\$1,073,173 1.59%	\$4,502 0.01%	\$1,124,527 1.66%	\$6,200,579 9.16%	\$8,244,188 12.18%	\$0 0.00%	\$158,126 0.23%	\$0 0.00%	\$0 0.00%	\$14,602,893 21.57%	\$67,693,085
23. Apparel and Other Textile Products	\$ %	\$3,480,150 29.26%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$11,241 0.09%	\$0 0.00%	\$0 0.00%	\$2,520 0.02%	\$3,493,912 29.38%	\$7,891,862 66.36%	\$0 0.00%	\$20,058 0.17%	\$0 0.00%	\$0 0.00%	\$11,405,832 95.91%	\$11,892,676
24. Lumber and Wood Products	\$ %	\$701,521 0.90%	\$0 0.00%	\$1,550,838 2.00%	\$0 0.00%	\$28,307 0.04%	\$1,444,081 1.86%	\$0 0.00%	\$0 0.00%	\$3,724,747 4.79%	\$12,651,231 16.28%	\$0 0.00%	\$50,507 0.06%	\$0 0.00%	\$0 0.00%	\$16,426,486 21.13%	\$77,722,216
25. Furniture and Fixtures	\$ %	\$0 0.00%	\$0 0.00%	\$200 0.01%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$200 0.01%	\$532,277 32.02%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$532,478 32.03%	\$1,662,264
26. Paper and Allied Products	\$ %	\$124,440 2.10%	\$0 0.00%	\$2,509 0.04%	\$0 0.00%	\$0 0.00%	\$1,565,052 26.39%	\$0 0.00%	\$0 0.00%	\$1,692,001 28.53%	\$437,888 7.38%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,129,889 35.92%	\$5,930,292
27. Printing and Publishing	\$ %	\$0 0.00%	\$0 0.00%	\$39,548 2.01%	\$0 0.00%	\$0 0.00%	\$21,023 1.07%	\$0 0.00%	\$0 0.00%	\$60,571 3.08%	\$108,655 5.53%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$169,226 8.61%	\$1,964,833
28. Chemicals and Allied Products	\$ %	\$1,483,007 24.15%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$3,972 0.06%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$1,486,979 24.21%	\$1,570,901 25.58%	\$0 0.00%	\$7,087 0.12%	\$0 0.00%	\$0 0.00%	\$3,064,968 49.91%	\$6,141,288
29. Petroleum and Coal Products	\$ %	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$24,301,636 97.40%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$24,301,636 97.40%	\$12,175 0.05%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$24,313,810 97.45%	\$24,949,193
30. Rubber and Miscellaneous Plastics Products	\$ %	\$472,221 7.24%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$148,857 2.28%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$621,078 9.52%	\$302,420 4.64%	\$0 0.00%	\$265,599 4.07%	\$0 0.00%	\$0 0.00%	\$1,189,097 18.23%	\$6,523,173
32. Stone, Clay and Glass Products	\$ %	\$24,020 0.03%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$2,355,993 2.55%	\$476,096 0.52%	\$0 0.00%	\$0 0.00%	\$2,856,108 3.09%	\$4,170,874 4.51%	\$0 0.00%	\$3,679,161 3.98%	\$0 0.00%	\$0 0.00%	\$10,706,144 11.59%	\$92,378,554
33. Primary Metal Industries	\$ %	\$25,829 0.02%	\$0 0.00%	\$63,851 0.04%	\$26,828,954 18.24%	\$80,373 0.05%	\$64,610 0.04%	\$0 0.00%	\$0 0.00%	\$27,063,617 18.40%	\$858,228 0.58%	\$0 0.00%	\$390,932 0.27%	\$0 0.00%	\$0 0.00%	\$28,312,777 19.25%	\$147,052,048
34. Fabricated Metal Products	\$ %	\$1,971,466 6.59%	\$0 0.00%	\$3,639,454 12.17%	\$0 0.00%	\$345,487 1.16%	\$32,645 0.11%	\$0 0.00%	\$0 0.00%	\$5,989,053 20.03%	\$9,232,139 30.87%	\$0 0.00%	\$161,730 0.54%	\$0 0.00%	\$0 0.00%	\$15,382,922 51.44%	\$29,902,553
35. Industrial Machinery and Equipment	\$ %	\$14,782,965 43.11%	\$0 0.00%	\$138,151 0.40%	\$0 0.00%	\$247,033 0.72%	\$3,205 0.01%	\$0 0.00%	\$0 0.00%	\$15,171,354 44.24%	\$1,446,302 4.22%	\$0 0.00%	\$444,686 1.30%	\$0 0.00%	\$0 0.00%	\$17,062,342 49.76%	\$34,291,789
36. Electronic and Other Electric Equipment	\$ %	\$4,984,281 0.96%	\$0 0.00%	\$14,004,548 2.70%	\$12,422 0.00%	\$12,608,303 2.43%	\$14,101 0.00%	\$62,590 0.01%	\$0 0.00%	\$31,686,245 6.11%	\$44,917,475 8.66%	\$5,188 0.00%	\$9,785,830 1.89%	\$0 0.00%	\$0 0.00%	\$86,394,738 16.66%	\$518,726,132
37. Transportation Equipment	\$ %	\$178,415 7.34%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$8,580 0.35%	\$365,605 15.04%	\$0 0.00%	\$0 0.00%	\$552,600 22.74%	\$797 0.03%	\$0 0.00%	\$401 0.02%	\$0 0.00%	\$0 0.00%	\$553,797 22.79%	\$2,430,410
38. Instruments and Related Products	\$ %	\$4,249,791 8.37%	\$0 0.00%	\$58,673 0.12%	\$525 0.00%	\$2,003,213 3.94%	\$0 0.00%	\$5,319 0.01%	\$0 0.00%	\$6,317,521 12.44%	\$2,278,153 4.49%	\$441 0.00%	\$680,961 1.34%	\$0 0.00%	\$0 0.00%	\$9,277,076 18.26%	\$50,793,257
39. Miscellaneous Manufacturing Industries	\$ %	\$304,646 38.06%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$12,145 1.52%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$316,791 39.58%	\$24,463 3.06%	\$0 0.00%	\$21,670 2.71%	\$0 0.00%	\$0 0.00%	\$362,924 45.34%	\$800,479
42. Trucking and Warehousing	\$ %	\$0 0.00%	\$0 0.00%	\$129,839 1.49%	\$0 0.00%	\$597,652 6.87%	\$42 0.00%	\$0 0.00%	\$0 0.00%	\$727,532 8.36%	\$999,043 11.48%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$1,726,575 19.85%	\$8,699,498

9.1.2 SUPPLIER DIVERSITY RESULTS BY STANDARD INDUSTRIAL CLASSIFICATION (SIC) CODES

SIC Category	African American		Asian Pacific American		Hispanic American		Native American		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total Supplier Diversity Spend	Total Procurement
	Male	Female	Male	Female	Male	Female	Male	Female								
45. Transportation By Air	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$6,401,345	\$ 0	\$ 0	\$ 0	\$ 0	\$6,401,345	\$36,689,069
	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	17.45%	0.00%	0.00%	0.00%	0.00%	17.45%	
47. Transportation Services	\$ 0	\$ 0	\$ 0	\$212,373	\$ 0	\$2,654,650	\$ 0	\$ 0	\$2,867,023	\$629,358	\$ 0	\$ 0	\$ 0	\$ 0	\$3,496,381	\$6,627,079
	% 0.00%	% 0.00%	% 0.00%	% 3.20%	% 0.00%	% 40.06%	% 0.00%	% 0.00%	% 43.26%	% 9.50%	0.00%	0.00%	0.00%	0.00%	52.76%	
48. Communications	\$ 0	\$ 0	\$7,440,810	\$ 0	\$69,617	\$ 0	\$ 0	\$ 0	\$7,510,428	\$403,133	\$ 0	\$ 0	\$ 0	\$ 0	\$7,913,560	\$34,944,967
	% 0.00%	% 0.00%	% 21.29%	% 0.00%	% 0.20%	% 0.00%	% 0.00%	% 0.00%	% 21.49%	% 1.15%	0.00%	0.00%	0.00%	0.00%	22.65%	
49. Electric, Gas, and Sanitary Services	\$ 0	\$ 0	\$307,730	\$ 0	\$6,562,599	\$86,953	\$ 0	\$ 0	\$6,957,282	\$1,347,598	\$ 0	\$ 0	\$ 0	\$ 0	\$8,304,881	\$28,325,302
	% 0.00%	% 0.00%	% 1.09%	% 0.00%	% 23.17%	% 0.31%	% 0.00%	% 0.00%	% 24.56%	% 4.76%	0.00%	0.00%	0.00%	0.00%	29.32%	
50. Wholesale Trade-Durable Goods	\$ \$34,863,680	\$ 0	\$21,855,226	\$27,900	\$17,180,747	\$ 0	\$44,768	\$ 0	\$73,972,321	\$14,819,818	\$1,820	\$429,495	\$ 0	\$ 0	\$89,223,454	\$143,463,214
	% 24.30%	% 0.00%	% 15.23%	% 0.02%	% 11.98%	% 0.00%	% 0.03%	% 0.00%	% 51.56%	% 10.33%	0.00%	0.30%	0.00%	0.00%	62.19%	
51. Wholesale Trade-Nondurable Goods	\$ \$1,040,144	\$ 0	\$1,507,546	\$ 0	\$7,911	\$ 0	\$ 0	\$ 0	\$2,555,601	\$1,290,135	\$ 0	\$14,115	\$ 0	\$ 0	\$3,859,851	\$8,549,172
	% 12.17%	% 0.00%	% 17.63%	% 0.00%	% 0.09%	% 0.00%	% 0.00%	% 0.00%	% 29.89%	% 15.09%	0.00%	0.17%	0.00%	0.00%	45.15%	
52. Building Materials and Garden Supplies	\$ \$4,880	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$4,880	\$8,638	\$ 0	\$ 0	\$ 0	\$ 0	\$13,518	\$14,131
	% 34.53%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 34.53%	% 61.13%	0.00%	0.00%	0.00%	0.00%	95.66%	
55. Automotive Dealers and Gas Service Stations	\$ 0	\$ 0	\$ 0	\$ 0	\$45,504,857	\$ 0	\$ 0	\$ 0	\$45,504,857	\$592,644	\$ 0	\$ 0	\$ 0	\$ 0	\$46,097,501	\$73,297,778
	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 62.08%	% 0.00%	% 0.00%	% 0.00%	% 62.08%	% 0.81%	0.00%	0.00%	0.00%	0.00%	62.89%	
58. Eating and Drinking Places	\$ \$584,433	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$584,433	\$106,921	\$ 0	\$ 0	\$ 0	\$ 0	\$691,354	\$847,944
	% 68.92%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 68.92%	% 12.61%	0.00%	0.00%	0.00%	0.00%	81.53%	
63. Insurance Carriers	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$43,655,428
	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
65. Real Estate	\$ 0	\$ 0	\$ 0	\$ 0	\$1,855	\$ 0	\$ 0	\$ 0	\$1,855	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$1,855	\$172,090
	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 1.08%	% 0.00%	% 0.00%	% 0.00%	% 1.08%	0.00%	0.00%	0.00%	0.00%	0.00%	1.08%	
72. Personal Services	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$265,007
	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
73. Business Services	\$ \$38,906,858	\$36,243,846	\$42,397,366	\$5,103,228	\$87,664,155	\$5,628,522	\$14,418,758	\$106,524	\$230,469,256	\$56,421,153	\$635,701	\$5,327,996	\$ 0	\$ 0	\$292,854,106	\$745,751,749
	% 5.22%	% 4.86%	% 5.69%	% 0.68%	% 11.76%	% 0.75%	% 1.93%	% 0.01%	% 30.90%	% 7.57%	0.09%	0.71%	0.00%	0.00%	39.27%	
75. Auto Repair, Services and Parking	\$ 0	\$ 0	\$ 0	\$ 0	\$408,296	\$460,299	\$ 0	\$ 0	\$868,596	\$336,649	\$ 0	\$13,512	\$ 0	\$ 0	\$1,218,757	\$13,472,795
	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 3.03%	% 3.42%	% 0.00%	% 0.00%	% 6.45%	% 2.50%	0.00%	0.10%	0.00%	0.00%	9.05%	
76. Miscellaneous Repair Services	\$ \$535,688	\$ 0	\$ 0	\$ 0	\$1,037,132	\$9,736	\$1,755,027	\$ 0	\$3,337,584	\$7,976,262	\$ 0	\$46,947	\$ 0	\$ 0	\$11,360,793	\$42,376,221
	% 1.26%	% 0.00%	% 0.00%	% 0.00%	% 2.45%	% 0.02%	% 4.14%	% 0.00%	% 7.88%	% 18.82%	0.00%	0.11%	0.00%	0.00%	26.81%	
78. Motion Pictures	\$ 0	\$ 0	\$ 0	\$ 0	\$49,306	\$ 0	\$ 0	\$ 0	\$49,306	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$49,306	\$6,767,195
	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.73%	% 0.00%	% 0.00%	% 0.00%	% 0.73%	0.00%	0.00%	0.00%	0.00%	0.00%	0.73%	
80. Health Services	\$ 0	\$ 0	\$ 0	\$127,079	\$ 0	\$ 0	\$ 0	\$ 0	\$127,079	\$551,771	\$ 0	\$ 0	\$ 0	\$ 0	\$678,849	\$832,467
	% 0.00%	% 0.00%	% 0.00%	% 15.27%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 15.27%	% 66.28%	0.00%	0.00%	0.00%	0.00%	81.55%	
81. Legal Services	\$ \$576	\$ 0	\$106,363	\$371,824	\$572,772	\$ 0	\$ 0	\$ 0	\$1,051,535	\$3,138,772	\$23,535	\$ 0	\$ 0	\$ 0	\$4,213,841	\$57,573,294
	% 0.00%	% 0.00%	% 0.18%	% 0.65%	% 0.99%	% 0.00%	% 0.00%	% 0.00%	% 1.83%	% 5.45%	0.04%	0.00%	0.00%	0.00%	7.32%	
87. Engineering and Management Services	\$ \$18,101,223	\$377,251	\$70,923,282	\$26,719,031	\$41,975,786	\$22,322,433	\$5,087,411	\$170,864	\$185,677,281	\$99,129,914	\$84,752	\$9,350,002	\$1,094,768	\$ 0	\$295,336,717	\$1,479,766,524
	% 1.22%	% 0.03%	% 4.79%	% 1.81%	% 2.84%	% 1.51%	% 0.34%	% 0.01%	% 12.55%	% 6.70%	0.01%	0.63%	0.07%	0.00%	19.96%	
TOTAL	\$ \$211,373,787	\$36,624,527	\$211,572,806	\$66,210,528	\$553,447,329	\$58,083,670	\$91,067,748	\$1,456,408	\$1,229,836,803	\$902,510,209	\$6,696,258	\$115,890,051	\$1,094,768	\$ 0	\$2,256,028,089	\$5,887,087,245
	% 3.59%	% 0.62%	% 3.59%	% 1.12%	% 9.40%	% 0.99%	% 1.55%	% 0.02%	% 20.89%	% 15.33%	0.11%	1.97%	0.02%	0.00%	38.32%	

Net Procurement**

\$5,887,087,245

NOTES:

*8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTDPBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

**Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.
% - Percentage of row Total Procurement.
Total Procurement - Total procurement dollar amount in the specific SIC Category.
Totals may not add up due to rounding.

9.1.2 NUMBER OF DIVERSE SUPPLIERS AND REVENUE REPORTED TO THE SUPPLIER CLEARINGHOUSE

NUMBER OF DIVERSE SUPPLIERS DATA														
Number of Diverse Suppliers	Revenue Reported to the Supplier Clearinghouse							Utility-Specific 2023 Summary						
	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total
Under \$1 million	66	55	2	N/A	0	0	123	203	154	5	25	0	0	387
Under \$5 million	99	74	5	N/A	1	0	179	63	54	3	9	1	0	130
Under \$10 million	35	30	0	N/A	0	0	65	22	14	0	1	0	0	37
Above \$10 million	116	76	1	N/A	0	0	193	28	13	0	3	0	0	44
Total	316	235	8	N/A	1	0	560	316	235	8	38	1	0	598

REVENUE AND PAYMENT DATA														
Number of Diverse Suppliers	Revenue Reported to the Supplier Clearinghouse							Utility-Specific 2023 Summary						
	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (PDBE)	8(a)*	Total
Under \$1 million	\$28.1	\$21.6	\$0.9	N/A	\$0.0	\$0.0	\$50.6	\$50.6	\$32.3	\$0.4	\$5.8	\$0.0	\$0.0	\$89.1
Under \$5 million	\$248.4	\$193.6	\$10.7	N/A	\$4.8	\$0.0	\$457.5	\$144.5	\$124.4	\$6.3	\$26.8	\$1.1	\$0.0	\$303.2
Under \$10 million	\$262.6	\$216.3	\$0.0	N/A	\$0.0	\$0.0	\$478.9	\$156.8	\$91.7	\$0.0	\$10.0	\$0.0	\$0.0	\$258.4
Above \$10 million	\$52,131.7	\$8,987.2	\$12.5	N/A	\$0.0	\$0.0	\$61,131.3	\$878.0	\$654.1	\$0.0	\$73.3	\$0.0	\$0.0	\$1,605.3
Total	\$52,670.7	\$9,418.7	\$24.1	N/A	\$4.8	\$0.0	\$62,118.3	\$1,229.8	\$902.5	\$6.7	\$115.9	\$1.1	\$0.0	\$2,256.0

*8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLTGTPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13). Data provided CHS - Supplier Clearinghouse

**N/A - Revenue data for DVBEs are not available in CHS.

Totals may not add up due to rounding.

If annual revenue for diverse businesses from Supplier Clearinghouse is less than SCE annual revenue reported, then SCE's annual revenue was applied.

Number of 2023 diverse businesses SCE utilized may be higher than reported due to a third-party diverse business subcontracting spend validation and other internal validations.

This Revenue Report is submitted in compliance with D.06-11-02B.

9.1.2 NUMBER OF DIVERSE SUPPLIERS WITH CALIFORNIA MAJORITY WORKFORCE

Of the 598 direct and subcontractor diverse suppliers SCE utilized in 2023, 249 had a majority of their workforce located in California.

WORKFORCE DIVERSITY / BOARD DIVERSITY

Pursuant to Decision 22-04-035, SCE provides the following information on Workforce Diversity and Board Diversity:

WORKFORCE DIVERSITY

SCE provides workforce diversity information to the Equal Employment Opportunity Commission using Form EEO-1. A link to our Form EEO-1 (“EEO-1 report”) is on our website: https://www.sce.com/sites/default/files/inline-files/EEO-1_2021.pdf

SCE also publishes workforce diversity data on our website: <https://www.sce.com/about-us/who-we-are/diversity-and-inclusion/workforce-diversity>

BOARD DIVERSITY

SCE publishes board diversity information on our website: <https://www.sce.com/about-us/who-we-are/diversity-and-inclusion/workforce-diversity>. Additionally, SCE has reported corporate board data to the California Secretary of State in the past as required under California law. Specifically, SCE was required to report to the Secretary of State annually the number of directors, female directors and directors from underrepresented communities. See Shirley N. Weber, Secretary of State, Women on Boards, (March 2022 Report) available at <https://bpd.cdn.sos.ca.gov/div-on-boards/dob-report-2022.pdf>; Diversity on Boards (March 2022 Report) available at <https://bpd.cdn.sos.ca.gov/div-on-boards/dob-report-2022.pdf>.

In addition to publishing board diversity information on our website, SCE currently reports board diversity information in our Disclosure Statements. SCE’s Corporate Disclosure Statement filed with the Secretary of State on June 17, 2020, box 5c, shows the number of female directors pursuant to Cal. Corporations Code §§ 301.3 and 2115.5. EIX’s Corporate Disclosure Statement filed on April 23, 2022, under Board Diversity, indicates three or more female directors and three or more directors from underrepresented communities.

In order to obtain the June 17, 2020, Disclosure Statement for Southern California Edison Company from the California Secretary of State, a user must first go to “bizfile Online” at <https://bizfileonline.sos.ca.gov/>, click on “Free Business Search & Copies” under the Business Entities banner, which will lead you to the main portal for searching businesses at <https://bizfileonline.sos.ca.gov/search/business> link. In the search bar, type in “Southern California Edison Company,” which should yield just one entity. Click on the blue highlighted entity’s name that will cause a side window to appear. On the side window, click on “View History” (a semi-clock icon). A window entitled “History” will pop up with all of SCE’s filings to date. Click on the “Publicly Traded Corporate Disclosure Statement – 6/17/2020,” which will bring up its index information with an image download link. Click on that link to either download or open the filed document.



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