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GOVERNMENT SEGMENT EDITION

WER BULLETIN

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SCE Provides Update on 2009 Rate Changes

o help you plan for the coming year, we want to keep you informed about updates to Southern California Edison's (SCE) 2009 rate change

Last month, we forecasted a system-wide rate increase of approximately 12% on average for bundled service customers. Recently, a regulatory change occurred that enabled us to reduce the amount of the projected rate increase. As of Jan. 1, 2009, SCE estimates it will increase rates approximately 1¢ per kilowatt-hour (kWh), or 7% on average, on March 1, 2009.

This rate increase is estimated based on SCE's latest forecasts and is subject to change due to California Public Utilities Commission and Federal Energy Regulatory Commission proceedings currently before those Commissions. We are sharing this preliminary information with you now to provide an idea of what's ahead and help you plan for future energy cost

management. However, we fully expect that the actual rates approved by the Commission will differ from these forecasted rates.

Although the increase is necessary to maintain reliability while building a smarter, cleaner, more efficient grid for the future, we recognize that any increase can put a strain on your business. There are specific steps your company can take to minimize the impact of these upcoming changes, and your account manager is available to advise you about a variety of programs, options and personalized tips that can help lower your bill.

SCE's relationship with our customers is a partnership in progress – based on trust, built over time and grounded in mutual respect. Much like the way you manage your business, we are also working toward cutting costs and increasing efficiencies, and remain committed to finding new ways to save energy, money and the environment.

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Mark Your Calendars for the World Ag Expo and Visit SCE's Energy Center - AGTAC in Tulare

SCE will showcase a variety of energy-efficient programs and services at the upcoming World Ag Expo – the world's largest agricultural exposition, taking place Feb. 10-12, 2009 in Tulare, Calif.

Make sure to stop by SCE's two booth areas – 6138, 6139 and 6140 in the Dairy Center, and 1134 and 1234 in Pavilion A. The SCE Dairy Center exhibits will highlight energy-saving opportunities for agricultural and industrial customers, including free pump tests. The SCE Pavilion A booths will include information on SCE's extensive program offerings available for all customers to improve their bottom line.

If you're at the World Ag Expo, also visit SCE's Energy Center, the Agricultural Technology Application Center (AGTAC), located directly across the street from the expo. This 24,200-square-foot, state-of-the-art facility showcases technologies through interactive exhibits to help customers save energy and money.

During the World Ag Expo, AGTAC will offer free seminars on "Pump Energy Efficiency and Water Source Protection" and "Improving Energy Efficiency in Drip Irrigation."

At AGTAC, you'll also find displays on indoor and outdoor lighting, programmable logic controllers (PLCs), and HVAC and air compressor systems. In the Outdoor Demonstration Grounds you'll see pumping exhibits featuring SCADA (Supervisory Control and Data Acquisition) systems, variable frequency drives, controls and a new interactive display on SCE's Agricultural and Pumping Interruptible Program.

Plus, check out the Ground Source Heat Pump display, used to cool one of AGTAC's buildings, and two new photovoltaic exhibits that measure the amount of surplus power the photovoltaic arrays deliver to the grid.

AGTAC classes and tours are free. For more information, call 1.800.772.4822 or visit **www.sce.com/energycenters**. Details on the World Ag Expo are available at **www.worldagexpo.com**.

CORRECTION: Express Efficiency Program Update

Due to recent changes in program requirements for the Express Efficiency Program, SCE will **NOT** require or accept reservations for Express Efficiency projects, as was previously mentioned. Instead, customers are only required to submit a completed application for an Express Efficiency project once installation has been completed. Completed applications will be funded on a first-approved, first-paid basis. The reservation system will be implemented at the end of the 2009-2011 cycle if needed. SCE sincerely apologizes for any inconvenience caused by this error. For more details, contact your account representative or visit **www.sce.com/express**.

GOVERNMENT SEGMENT FOCUS

SCE Helps City of Upland Save 10% on Electricity Use

The City of Upland proves that a municipal water agency can save energy, save money and help preserve the environment while maintaining the highest level of service for its residents. By implementing energy-saving measures identified through no-cost pump tests performed by SCE, about two years ago Upland rehabilitated several wells and water pumping equipment.

Upland's Water Department earned over \$142,000 in initial incentives, and saved over 1.75 million kilowatt hours (kWh) – about 10% on its overall electricity usage – in a single year. These dollar and kWh savings are projected to continue each year over the long term, thanks to the improved efficiency of operations. Upland plans to continue the well rehabilitation work until it has upgraded all of its 15 wells, leading to additional savings.

Mark Wiley, water operations manager for the City of Upland, supervises pumping operations for the 14.5-square-mile community's population of 75,000. About 20 million gallons a day are pumped using electric pumps from wells as deep as a thousand feet. Any savings Wiley can achieve in the process mean a better use of taxpayer dollars.



City of Upland Water Operations Manager Mark Wiley said, "SCE coached us through the paperwork and learning curve to implement the Agricultural Energy Efficiency Program...and the effort has delivered in savings on both dollars and kilowatt-hours."

Savings Deliveries

"Our SCE account representative and SCE's public affairs region manager did a fantastic job in establishing communications between our two utilities," Wiley said. "SCE coached us through the paperwork and the learning curve to implement the Agricultural Energy Efficiency Program (AEEP); they even attended our council meetings. And the effort has delivered in savings on both dollars and kilowatt hours."

Wiley had doubts at first about what AEEP and SCE could do to lower Upland's electricity bills. "When I first met our SCE representative, Gerald Wilson, I just didn't believe that these energy-saving programs would make a difference," he said. "And when any company says it'll pay you to use less of its product, you look for the catch. There's also a perception that programs like this are complicated. But our rep worked with us to help us understand the process. Now it takes an hour or so of my time to do the paperwork, and there is no catch."

He added, "In the short term, the incentives are invaluable to make the kind of improvements we made to our operation, and in the long term, the energy savings mean that Upland is using less energy, reducing our carbon footprint and getting a better return on taxpayer dollars. With the electricity we save, we're relieving SCE of the need to burn fossil fuel to generate electricity. Everyone comes out ahead with programs like this."

A Citywide Commitment

Building upon the work completed to date in its Water Division, Upland plans to move forward in 2009 with a comprehensive audit of all of its city facilities to look for additional energy-saving opportunities. As part of this, the city plans to have personnel tour SCE's Customer Technology Application Center Energy Center to learn more about energy-efficient technologies and programs, as well as step up education efforts among employees to remind them to save energy whenever and wherever they can.

Acquanetta Warren, Upland's deputy public works director, said these efforts will enhance the city's longstanding commitment to "do the right thing." She noted, "The upcoming study will be more comprehensive, include more employees and make a difference in our expenses. We all need to look at ways to conserve. That's the charter we've been given."

For more information about SCE's Agricultural Energy Efficiency Program, as well as SCE's wide array of additional programs and services to help you save energy and money, contact your account representative or visit **www.sce.com/b-rs/large-business/**.

