

Application No: A. 05-06-\_\_\_\_  
Exhibit No: SCE-2  
Witness: G. E. Rodrigues  
D. P. Arambula  
J. F. Nall  
D. M. Bruder  
G. Ander  
M. V. Brown  
D. A. Snow



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**(Appendices 10.1 – 10.2)**  
**Appendix 10.1: Compliance Tables**  
**Appendix 10.2: SCE Structure**

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**Appendix 10.1**  
**Compliance Tables**

## **Appendix 10.2**

### **SCE Structure**

## **Appendix 10.2**

### **SCE – Internal Structure For Portfolio Planning, Management And Competitive Bidding**

#### **1. Overview**

Over the years, SCE has developed the energy efficiency experience, expertise and infrastructure that is well respected in the energy efficiency community and has helped California become a national and international leader in energy efficiency. SCE's organizational structure is based on two overarching market sectors, residential and nonresidential. This allows SCE to effectively manage the unique qualities of each of these two customer groups. SCE also has a proven structure to support a competitive solicitation for new energy efficiency programs.

#### **2. Internal Structure For Portfolio Planning**

SCE's program planning process is lead by a knowledgeable staff whose commitment and dedication provides SCE with the experience and vision to plan the next generation of energy efficiency programs. For the 2006-08 program planning process, SCE dedicated two portfolio managers, residential and nonresidential, to assemble the program designs and budgets. Under their coordination, a number of staff members from various disciplines including program managers, engineering, measurement, marketing, procurement, finance, legal, information technologies and field delivery staff helped assemble the program plans presented in this filing.

SCE's Energy Efficiency Division director oversaw the overall program planning with assistance from the regulatory policy and measurement staffs. The Energy Efficiency director made all key planning decisions through constant meetings with the portfolio managers and the regulatory policy and measurement staffs. Throughout the planning process, the Division director also kept upper management (i.e., vice-president level) updated on the development of the plans.

#### **3. Internal Structure For Portfolio Management**

SCE has long history of managing energy efficiency portfolios. Many of SCE's staff in key management positions within the energy efficiency division have several years experience in overseeing a variety of different programs. Under one director, SCE has key management staff providing program, regulatory and measurement support directly in the organization. SCE also relies on a suite of support groups from other organizations within SCE to provide additional support including financial, procurement, legal, processing center, engineering, and customer support. Additionally, the engineering and customer support functions, because of their core expertise, play integral parts in managing key nonresidential programs (e.g., Codes and Standards, Emerging Technologies, Energy Centers).

The program portfolio management consists of two managers, residential and nonresidential. Under each of these two organizations resides an array of programs designed to provide energy efficiency to each of these two customer sectors. The attached diagram provides an overview of the energy efficiency division and various supporting groups.

#### **4. Internal Structure For Competitive Bidding**

SCE has in place a proven structure to conduct competitive bidding. In the 2004-05 program cycle, SCE conducted a successful competitive solicitation called IDEEA. As detailed in the Section 7 of this Application, SCE proposes a comprehensive process to facilitate an equitable competitive solicitation. Led by an experienced manager, SCE will rely on teams of program staffs, including engineering and measurement, to conduct a review and selection of promising new programs. The manager, in cooperation with both the residential and nonresidential portfolio managers, will develop a list of potential winning bidders. The potential list will be reviewed and approved by the energy efficiency director and, ultimately, to the vice-president. The attached diagram identifies what part of the energy efficiency organization is responsible for conducting the competitive bid.

# SCE – Energy Efficiency Organizational Structure

